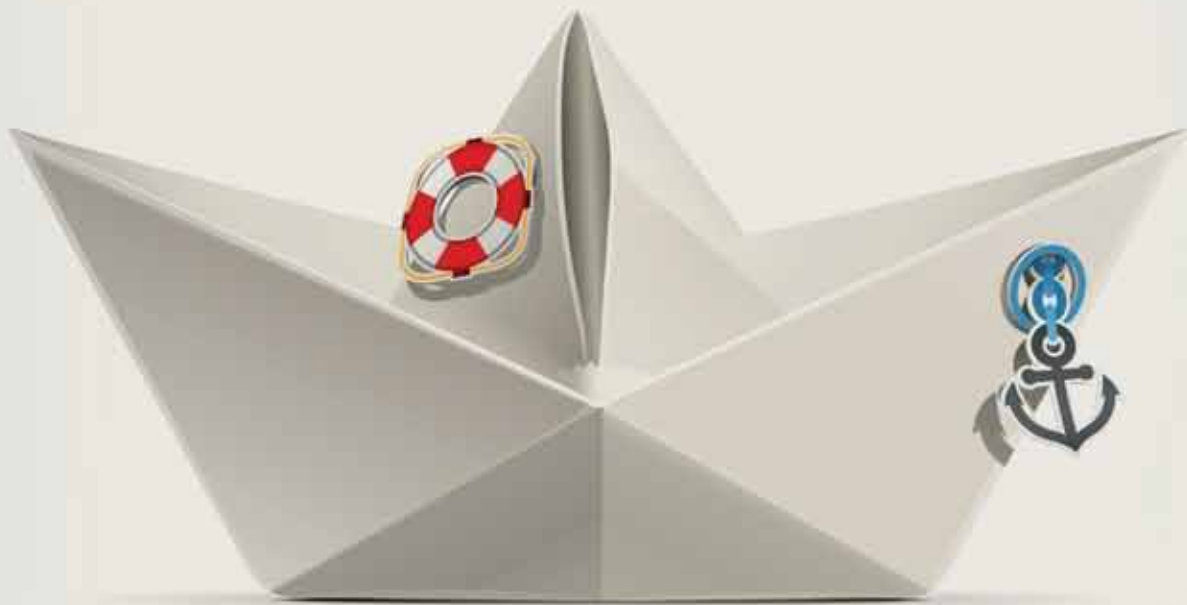


Simplifying The Marine & Offshore Business





As per industry specialists, on average before a purchase decision is made, 10 people crossing 5 departments will have reviewed an offer. Organizations today are more focused than ever on supply chain management, ensuring that the right decisions are made in terms of evaluation of suppliers, reduction of risks, and negotiation of prices and terms. How much time, money and effort can be saved if you find the right partner who can get all this work done for you? The right partner then becomes an integral part of your supply chain management.

Kingfisher focuses on the following factors to ensure the success of your business, (1) listen and understand client requirements. (2) Source the most effective and efficient solution which meets the clients requirements with an emphasis on quality and on time delivery. (3) Simplify the purchase process by co-coordinating with internal departments to ensure we have answered all their questions. (4) Deliver as promised ensuring the continuation of our business relation.

Our technical expertise which has been gained from years of experience in the marine and offshore business provides us with an extensive knowledge of supply chain management, ensuring that we deliver our products and services to meet your expectations.



Mission Statement

It is Kingfisher's Mission to provide and supply its clients with the best marine equipment in the industry with emphasis on quality, durability and on time delivery. We at Kingfisher will simplify and increase the effectiveness of customers purchasing process by keeping our close watchful eyes and listening ears to understand, comprehend and anticipate clients' needs. Based on the client requirements, Kingfisher will source out the best possible product or service whilst insuring an on time delivery.

Kingfisher promotes a team oriented working environment. Each one of us expresses a high level of professionalism in his or her own field. Kingfisher Management is able to distinguish talented and prolific team members and accordingly credit and reward them.

Kingfisher recognizes suppliers, clients and employees as business partners in which all of them play a role in the success of kingfisher. Our clients' requirements in addition to our mission, vision and values are echoed to our suppliers and employees in order to reiterate our commitment.

Kingfisher will provide its shareholders a constant and growing return on investment to equip our organization the capability of innovation, development and continuity of our organization.

"Management is efficiency in climbing the ladder of success; leadership determines whether the ladder is leaning against the right wall"

Steven Covey

Vision

- Be recognised by our clients as the best provider of products and services in the market.
- Collaborate with the most promising manufacturers in the industry.
- Nurture a work environment that inspires creativeness, effectiveness and efficiency.

Services

Design

Ensuring that your system is in line with the latest codes, regulations and surveyor requirements, Kingfisher provides a complete system design dependent upon the products specific requirements. During the design phase, we take into consideration other services available on the ship, tug or platform to allow smooth coordination between our supplied system and other services found on site. Kingfisher is connected with all the major surveyors in the industry, which ensures we are up to date with all the latest regulation updates.

Installation

As part of our customer oriented culture, Kingfisher is equipped to carry out the work from A to Z. Kingfisher holds a team of technicians and engineers who ensure all projects meet the required quality and standards

Maintenance and servicing

Effective periodic maintenance must take place to ensure the healthy function of products for several years. Kingfisher's technicians and engineers are trained to provide precautionary maintenance for the systems, and to inspect or replace any wear and tear in items in order to prevent major breakdowns.

Coordination

At the time of tender, design, installation and commissioning, it is vital that our systems must be harmonised and in sync with the various design factors and services provided. For example, we require our system to satisfy the purchase and engineering department. Pipes, electrical cables and installation equipment must run smoothly with all other systems, this requires co-ordination and effective communication to ensure that there is no confusion between the relevant departments. Kingfisher coordinates with all the required parties from the time of tender right through to the completion stage and handover.

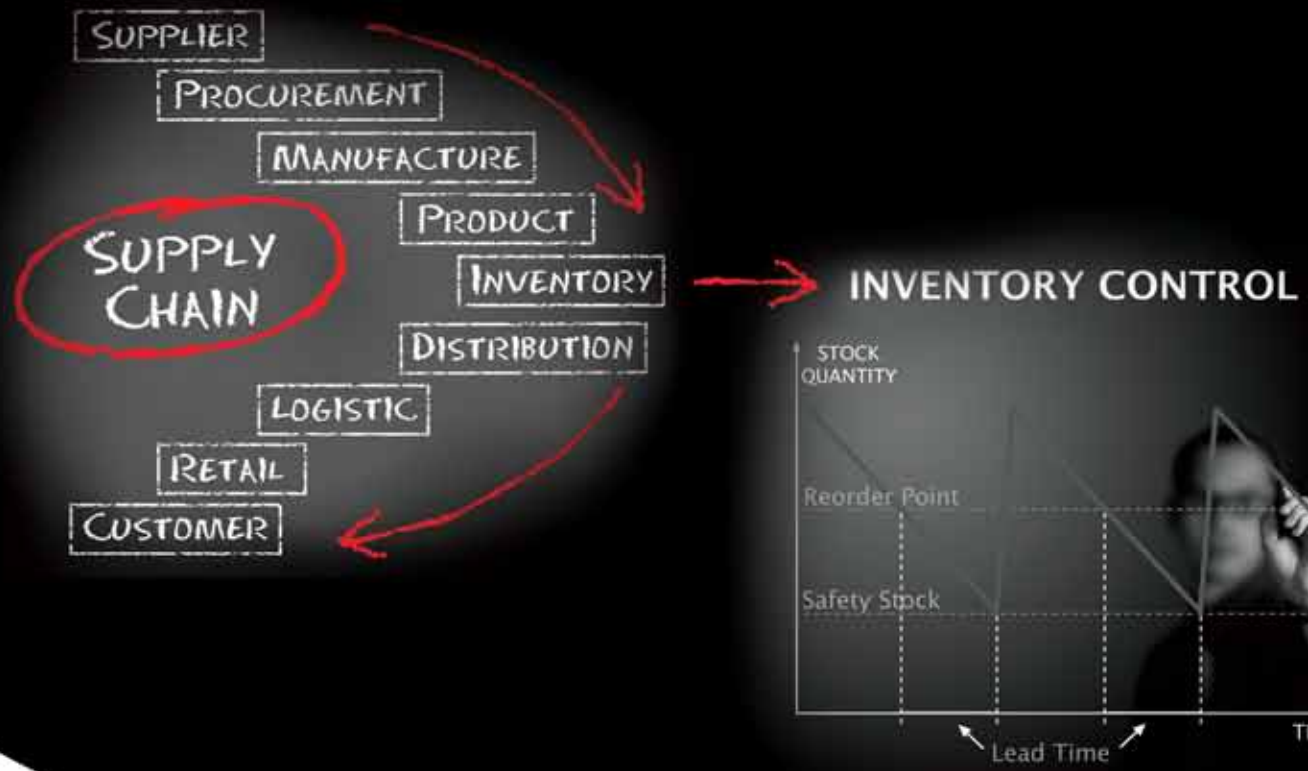
Testing and commissioning

On completion of product installation, Kingfisher carries out testing and commissioning work in front of the client, surveyor and relevant parties to ensure that the system installed achieves its purpose. Our experienced technicians and engineers are proud of their numerous projects and always ensure a successful delivery.

After sales support

We will provide you with the local support required on all our products. If replacement or rectification is required during the warranty period, Kingfisher has the resources to respond to it immediately. Our after sales team focus on ensuring that all our services offered meet or exceed client expectations. Kingfisher reviews customer feed on a regular basis.





Let Us Manage It For You

*"The purpose of a business is to
create and keep a customer"*

Peter Drucker



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